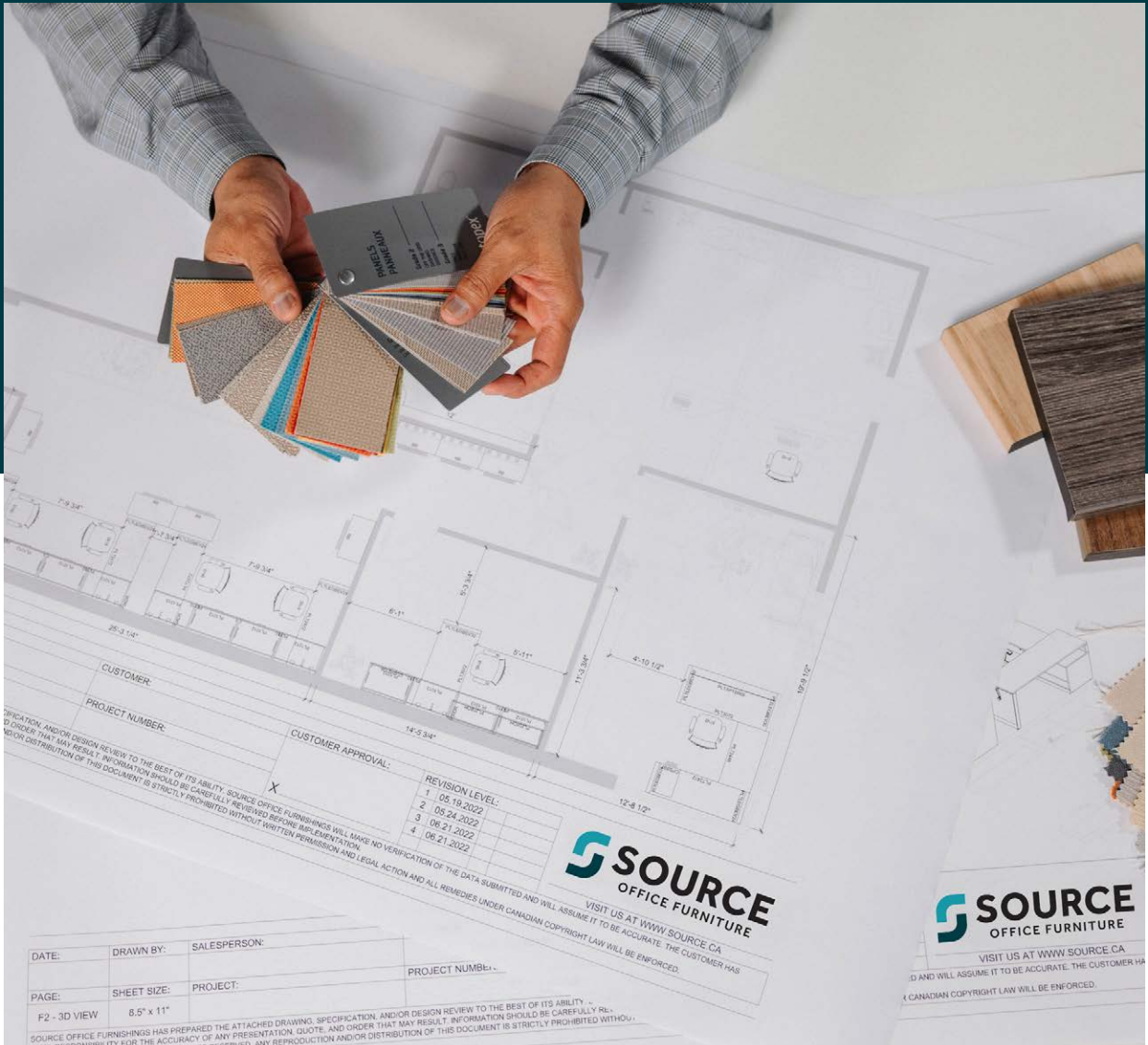


# SOURCE OFFICE FURNITURE

CANADA'S LEADING OFFICE FURNITURE DEALER



# Who We Are

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Established in 1984, Source Office Furniture was created and built on the desire to provide high-quality office furniture at great value and accessible pricing.

Though we began with humble roots as a small business with 1 location and 2 employees in Vancouver, we understood from the start how important it is to focus on the customer experience and provide end-to-end highly personalized service.

Since then, we've grown to 200 employees in 12 locations across Canada, but we continue to base our business around providing solutions as unique as the companies we serve. We're just better equipped now to help organizations of all sizes furnish their workspaces – whether they're just replacing a few pieces or outfitting an entire office.

We work with small businesses just starting out, as well as some of the biggest names in the industry, and we give all our customers the same amazing service to make their purchasing journey smooth and easy. We're proud of the long-lasting relationships we've built with our customers over the 40 years we've been in business.

Whether your office is big or small, we want to help you create a space where you and your staff are inspired to be at your best. We look forward to serving you.

**Matt Stewart**  
President Source Office Furniture



# Our Mission

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## We Make Your Office Work Better

We do this with expert, highly personalized service. With showrooms across Canada, we make it easy for you to experience our wide range of products. Our expansive warehouse network carries the largest in-stock inventory in the country, so you can get what you need, fast. Whether your office is large, small, or located at home, we help you create a functional and engaging office space where you are inspired to do great work.

**SOURCE**  
FURNITURE



**SO**  
OFFIC

# Our Values

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## We Make Your Office Work Better

### 01. Welcoming and Considerate

When you work with us, you can expect respect, courtesy, and careful consideration. We're always ready to listen and help.

### 02. Experienced Specialists

We've been in business since 1984, and we use our expertise to help you find the best possible solution for your needs.

### 03. Reliable

We always strive to win the trust of our customers, team members, and business partners. Consistency, dependability, and integrity drive our interactions.



### 04. Dedicated

We are dedicated to providing outstanding customer service through in-depth consultation and focused on helping you on creating spaces that work.

### 05. Flexible & Adaptable

Embracing positive change pushes us to be innovators and leaders in the Canadian market and helps us keep on top of the ever-changing realities of the industry.

# Our Team

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**We're here to help you through the full process from start to finish.**

## **Account Executives**

Our account executives are dedicated to understanding your needs and providing personalized, end-to-end service, including space planning support and even on-site measurement and oversight if necessary.

## **Coordinators**

Our team of very organized coordinators will keep you up to date on the availability of your selected products and arrange delivery times to best suit your schedule.

## **Delivery, Install and Service Team**

This skilled team will handle your products with the utmost care, ensuring your items arrive safely and on time, install your products with efficiency and care, and provide support if you have any questions or concerns.

## **Furniture Sales Specialists**

Want quick and fast solutions to furnishing your office? Our Furniture Sales Specialists are just a visit, phone call or email away. Just let them know what you need, and they'll fulfill your order quickly and efficiently.

## **Design Team**

Our talented designers will create 2D and 3D representations of layout options as well as 3D renderings of the space so you can envision how your space will look and function. They can also help with colour palettes and office design if needed.



# What Our Customers Are Saying About Us

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“Awesome lineup of products! Very professional staff ready to serve you whether you’re making a small investment or something larger. I recommend you check them out before making any decisions on your office environment.”

**-Derek**

“Great products and services! I have bought furniture from Source a few times before for our office and never been disappointed.”

**-S. Ben**

“Sales person greeted with a smile and was very informative, Helped me decide with a quick sketch and estimate. They even offered a site visit to make sure everything fit.”

**-Sam**

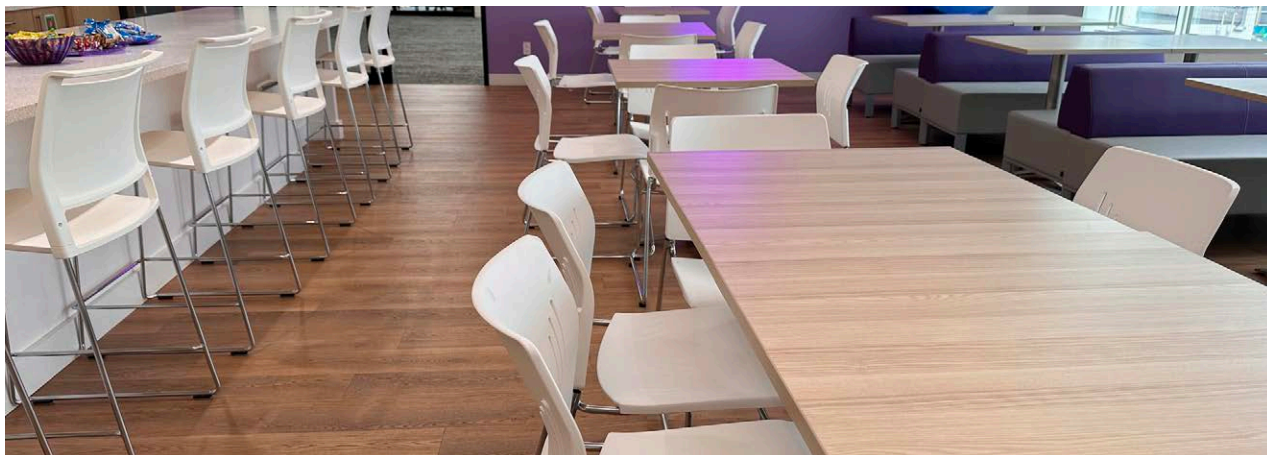
“Customers are NOT seen as a bucket of money. Rather, as a human being looking for a reasonable and quality solution for a product and service. The striking difference would be when such a need is delivered by a delightful, honest and transparent associate.”

**-Rasmi**

# Some Projects We've Completed

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## Grant Thornton: Transforming an Outdated Office



We take pride in staying ahead of the curve when it comes to office trends, and in today's dynamic landscape, employees demand more from their workplace. With the rise of hybrid work, we understand that it's essential to provide workspaces that are flexible and can adapt to change. Not only does investing in upgrading an office meet these demands, but it also demonstrates a commitment to supporting the well-being of employees.

### When Transformation Calls

Take Grant Thornton, for example: a company committed to excellence in all aspects of their operation. When they approached Source to furnish their newly renovated space in downtown Kelowna, their vision was clear – to create an environment that reflects their values of innovation and growth – and we were there to help make that happen.

For over two decades, Grant Thornton had occupied the same office space, but it was

time for a change. The outdated décor no longer reflected the company's vibrant culture, and the mismatched furniture no longer served as a stage for inspired work.

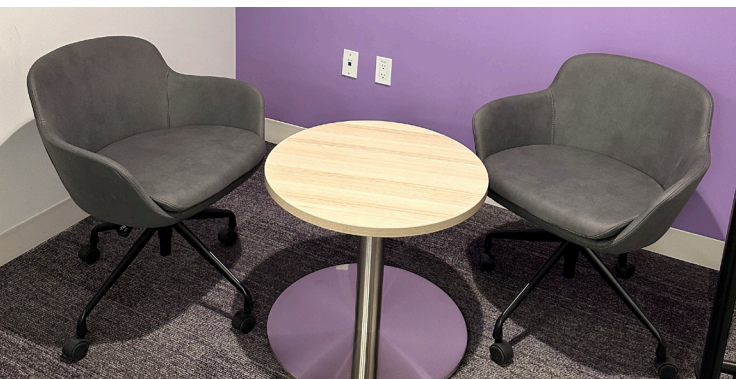
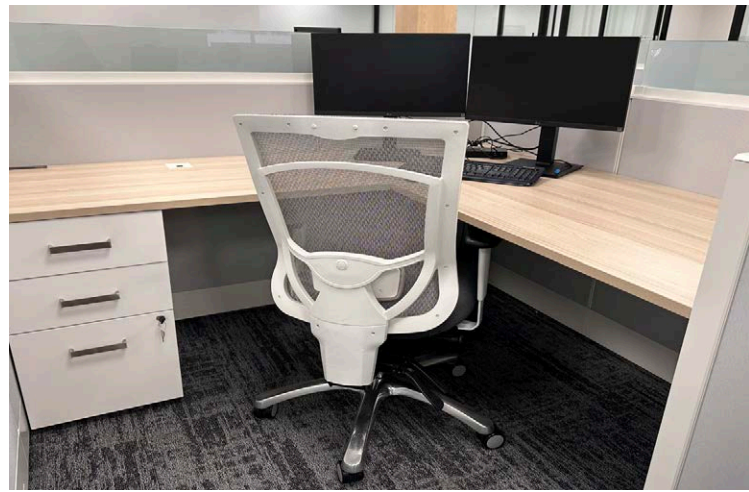
They committed to a full renovation that tackled everything from new floors and paint to a complete floorplan reconfiguration. With a new space on the horizon, it was important to find office furniture that would reflect the bright and modern style that the renovation was aiming for.

### A Partnership for Success

Working with Source was a natural choice for Grant Thornton. With a showroom conveniently located in Kelowna, we gave Grant Thornton the opportunity to explore our products firsthand. Our team of designers worked closely with Grant Thornton to create a customized office layout that maximized space and functionality, while catering to the needs of their team.

“  
From the consultation to the install to  
any of the post-service requirements,  
we had an amazing experience when  
dealing with Source

”  
- Kevin Santos,  
Managing Partner, Grant Thornton



Every renovation comes with moving pieces and changing timelines, and we were ready to support Grant Thornton during the transition in every way possible. Although there were delays in their renovation, we ordered, received, and stored Grant Thornton's new office furniture in our warehouse until they were ready from a construction perspective. As soon as they were ready, we got to work delivering and installing their new office furniture with minimal interruptions to their workflow.

From sleek cubicle workstations to modern meeting tables, we carefully selected every piece of furniture to complement the bright and contemporary style of Grant Thornton's newly renovated space.

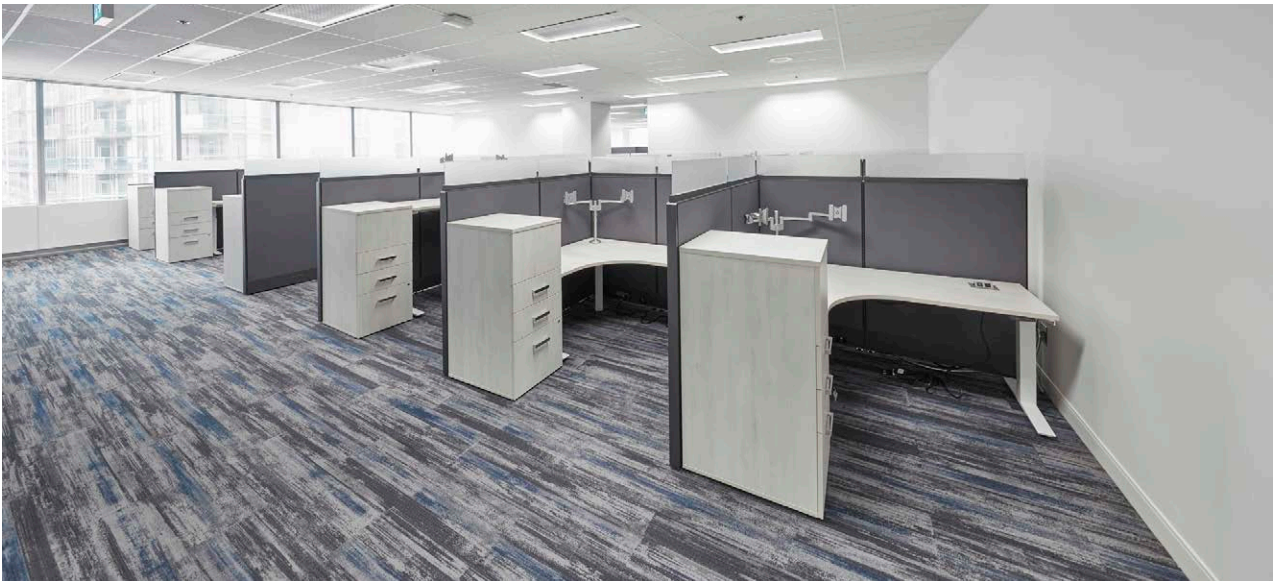
### **The Wow Moment**

According to Kevin Santos, Managing Partner of Interior BC at Grant Thornton, "it was truly a wow moment" when the team saw the refreshed office for the first time. In working together, Source and Grant Thornton turned the vision for a vibrant and innovative workspace into a reality, and the outdated office the staff was so used to seeing was now transformed. From conceptualization to execution, every step of the furnishing process was guided by our commitment to creating spaces that inspire great work.

# Some Projects We've Completed

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## Duca Credit Union: Making Space for a Growing Team



At Source, we understand that when a business grows, so does its team, and that means creating an office that can comfortably accommodate all the hard-working employees. We know it's not enough to simply provide a surface to work on; everyone needs a workspace they can call their own.

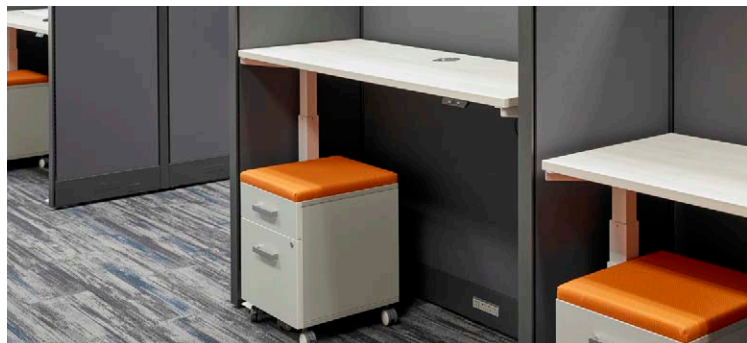
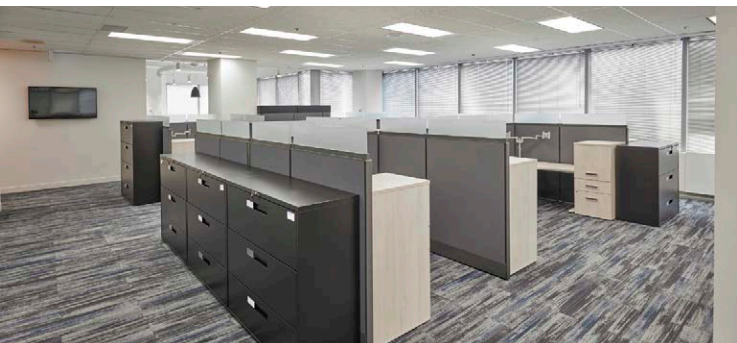
Duca Credit Union decided it was time to make this happen for their growing team. What started out as a single-branch operation in Toronto quickly grew into 17 branches across Southern Ontario. Today, Duca continues to serve the Southern Ontario community by giving members the tools they need to achieve their financial goals with services like loans, asset protection, investment strategies, and more. Recognizing the importance of their

mission, we were thrilled to help the team at Duca Credit Union create a better office where their great work can continue to thrive.

### **Tailoring the Perfect Office**

When kicking off our collaboration with Duca, we made it a priority to delve deep into their office needs. We sat down together to hash out their must-haves, identify pain points in their current setup, and discuss any additional requests regarding office furniture. We also took into account any constraints, be it time, space, or budget-related, that we needed to navigate

With these important conversations in mind, we set out to craft a floor plan that would make



the most of Duca's office space. After all, fitting 200+ workstations into one office is no easy feat. So we guided the Duca team through key considerations during the office layout and furniture selection phase, ensuring the final space was tailored precisely to their needs.

One of the advantages about working with Source is our expansive product range. We carry a large variety of trusted brands, including Tayco. This Canadian company's commitment to the modern office is the center of their forward-thinking designs and high-quality construction. It's this dedication that instills confidence in us, knowing their products are instrumental in creating offices that foster productivity – making them an ideal fit for Duca's workspace.

### **A Win for the Team and the Members**

This project with Duca Credit Union is truly a testament to their dedication to cultivating a thriving workplace for every member of their team. By carefully considering their needs, we collaborated closely with Duca to craft a workspace that not only accommodates their growing team but also fosters productivity and collaboration. With Source's extensive product range and trusted brands like Tayco, we made sure that every workstation reflects the dedication to quality and functionality that Duca embodies in serving their community. As Duca continues to empower their members on their financial journey, we are proud to have played a part in creating an environment where their great work can flourish for years to come.

# Our Partners and Products

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Source is home to your favourite brands, making us a one-stop shop for your office furniture needs.



Headquartered in Burnaby, BC, Performance Furnishings provides a full suite of products, from desking, chairs, tables, panel systems and more.





**HON.**

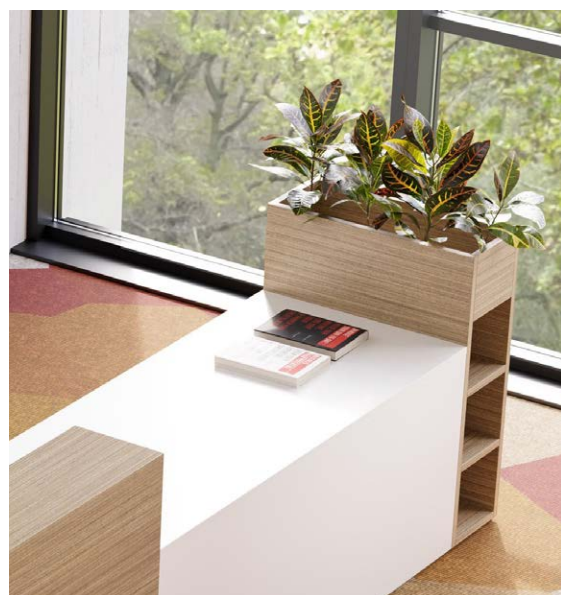
Proudly based in the USA, HON manufactures a comprehensive line of chairs, desks, filing cabinets, tables, and cubicles.





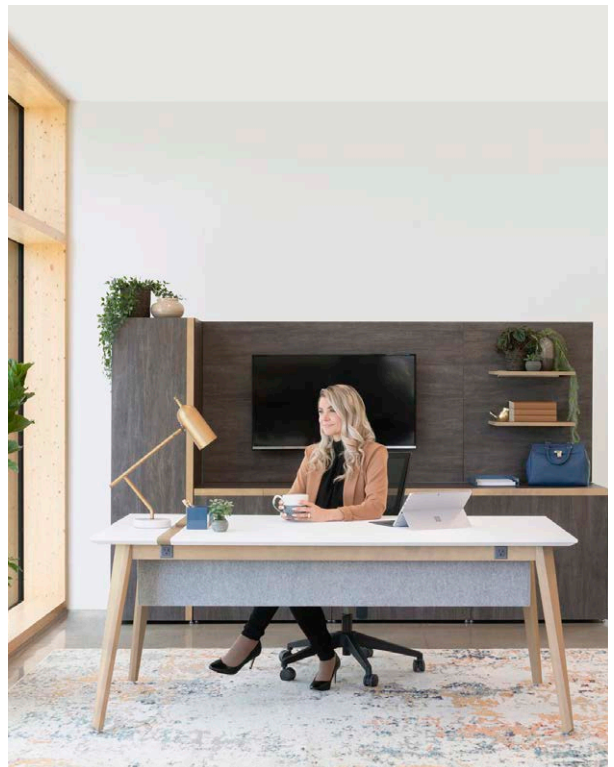
**tayco**<sup>®</sup>

Based in Toronto, Tayco is a Canadian manufacturer with a comprehensive portfolio of office systems, desks, storage, tables and seating.



## OFGO STUDIO

OFGO STUDIO is a comprehensive manufacturer of office furniture, with product lines for workstations, seating, collaborative tables and office accessories.



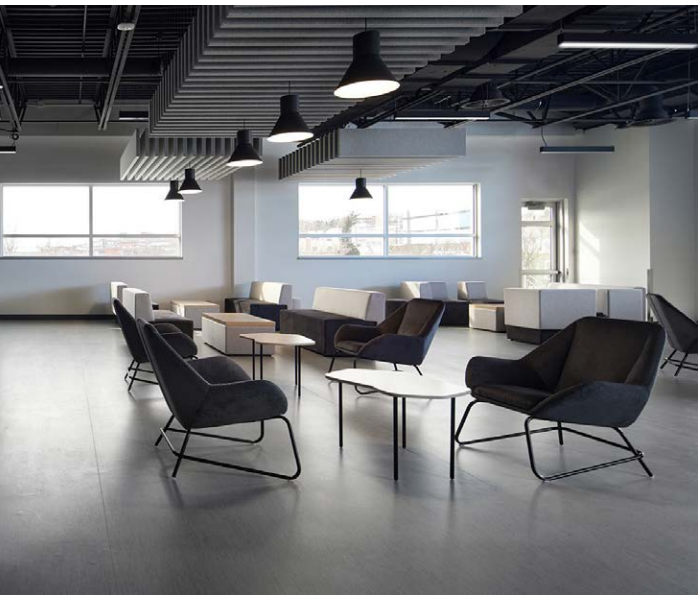
# logiflex

Logiflex is a Quebec-based manufacturer that takes a modular approach to desks, storage, receptions, tables and seating for flexible design.



## **Nightingale**

Established in 1928, Nightingale specializes in durable, fashion-forward seating.



artopex®

Artopex is a family-owned manufacturer headquartered in Quebec, with the manufacturing flexibility to create standard furnishings such as desking, seating, office accessory and collaborative furniture options as well as custom-designed furniture.



## SAFCO®

Safco has over 100 years' experience in manufacturing the full suite of office furnishings including seating, desks, tables, storage, office systems, accessories.



## LOFTWALL

With a mission to bring modern and functional separation back to the workplace, Loftwall designs products that provide visual and acoustic privacy to offices, schools, hospitals, and more.



## esi

ESI manufactures monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting – all designed to keep you active, healthy, focused, productive and engaged.



## ergoCentric

ErgoCentric started with a mission to design and manufacture the best ergonomic chairs in the world, and now they've added desks and other supporting ergonomic accessories to their product offerings.



Desks & Workstations



Standing Desks  
& Height-Adjustable  
Tables



Office Chairs &  
Seating



Reception & Waiting  
Area Furniture



Conference & Boardroom  
Tables



Office Tables



Filing Cabinets



Bookshelves & Storage



Office Partitions & Cubicles



Office Accessories

**SOURCE**  
OFFICE FURNITURE

**READY TO GET  
STARTED?**

Visit Our Website at  
[source.ca](http://source.ca)

We Look Forward to Working With You.

## WE MAKE YOUR OFFICE WORK BETTER

At Source, we pride ourselves on the quality of our products. That's why we carry many options and have partnered with manufacturers whose products and procedures meet or exceed the following standards:

